

ATTACHMENT M

CONTRACT HISTORICAL DATA

MARCH 2015

RFP NNH15498962R

CONTRACT TBD

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NASA may issue a competitive solicitation for a follow-on effort for services similar to those provided under this contract. As part of this follow-on competition, NASA may include historical labor category descriptions, work year equivalents (WYEs), weighted average direct labor rates, and other information from this contract in the follow-on solicitation for use by all potential offerors. Including this data in the solicitation is intended to ensure a comprehensive and fair evaluation of competitive proposals and increase the probability that realistic pricing is provided in future proposals submitted. Minimizing the potential risk for unrealistic or unsubstantiated pricing materially reduces the risk that cost/price could become an inappropriate discriminator among competing offerors.

Based on the written request from the Contracting Officer, the Contractor shall provide all of the following historical data from this contract within 30 days this request:

- (1) All labor resources employed under this contract in the last twelve months, by Contract Labor Category as specified in Attachment B, Direct Labor Rates, Indirect Rates and Fee Matrices. For each labor category, provide the number of WYEs or the total labor hours incurred for that position over the preceding 12 months, the current weighted average wage rate (unburdened "straight time" rate), and the average seniority level;
- (2) For each labor category, identify the most recent date that wages were escalated and provide the percentage by which wages were escalated;
- (3) For each labor category, identify whether the category is "exempt," "non-exempt," or "union" as governed under the Service Contract Labor Standards;
- (4) For each labor category, provide a brief position description in sufficient detail to indicate the duties of each category and any minimum education and experience requirements.

Example Table of Requested Data

Labor Category	Number of *WYE by Labor Category	**Current Weighted Avg. Unburdened Hourly Rate for this Category	Average Seniority for this Category	Date and Amount of Last Rate Escalation	Identification "Exempt," "Non-Exempt," or "Union"
<i>Engineer 4</i>	<i>9</i>	<i>\$18.20</i>	<i>18 months</i>	<i>April 2005 (2.8%)</i>	<i>Exempt</i>

**1 WYE equals the total Contractor's Productive Work Year Hours. Example: Four contractor employees each working 1,000 hours per year, divided by the total Contractor's Productive Work Year Hours, equals the Contractor's Number of FTEs.*

***Straight time labor rates only, not bid rates or burdened rates*

- (5) Actual non-labor (i.e. other direct costs (ODCs)) expenditures for the prior twelve months, delineated by each of the following cost elements: materials, equipment, travel, supplies, and any other individual recurring ODCs based on an established cost estimating relationships (e.g. computer usage, program management, depreciation, administrative support.);
- (6) Estimate of the number of WYEs, including associated labor category titles/descriptions, for those personnel currently supporting this contract that are accounted for as indirect. This may include administrative employees (e.g., accounting or clerical personnel), management employees and/or technical employees (e.g. computer support personnel);
- (7) Provide the Contractor's Productive Work Year Hours for exempt and non-exempt employees; and
- (8) The information required in (1) through (7) above shall be provided for the prime contractor and all significant subcontractors. Significant subcontractors are those subcontractors that have performed at least "TBD" percent of the cumulative contract effort (in terms of dollars) as of the time of the Contracting Officer's request for this data. A single, consolidated response for the prime contractor and all significant subcontractors is preferred, wherein labor rate data is a total contract average by position (and labor categories where both the prime and subcontractor are providing labor for that position are weighted averages). If such a consolidated response is not feasible due to restrictions over disclosure of company-sensitive cost data between the prime and any subcontractors, then an alternative approach should be discussed with the Contracting Officer at the time of the request for this data.

(End of Attachment)