

NNJ15517388R: NASA Open Innovation Services (NOIS)

Industry Questions and Answers

Question 1: We would like to submit a unique unsolicited proposal in addition to our response to all of the requirements listed in the RFP; should it be sent separately to NASA or submitted with our response?

Answer 1: Yes, all unsolicited proposals shall be submitted separately but will not be evaluated as a part of the NOIS solicitation. All unsolicited proposals shall be submitted to the following address:

NASA JOHNSON SPACE CENTER
Unsolicited Proposal Office
Billy E. Autry
Mail Code BA
2101 NASA Parkway
Houston, TX 77058-3696
billy.e.autry@nasa.gov

Question 2: For Volume III pricing, the one-day training session for 20 participants suggests that no travel is required, if travel is required will it be estimated and added to that task order?

Answer 2: Yes. Please note that the pricing in the proposal is for evaluation purposes only. When and if training is requested by the Government, the specific requirements associated with that training request will be stipulated and indicate if travel is required.

Question 3: For other government agencies that use your contracts through the COECI, what limitations are there on how many challenges the non-NASA agencies are able to run through your contracts with winning providers? Are there additional service costs that you anticipate suppliers and agencies may have to consider as we cost out our proposals?

Answer 3: The number and scope of challenges to be run by an agency is typically specified in the Inter-Agency Agreement between NASA and the agency. There is no limit to what can be specified in the agreement. Agencies are charged a fee for use of NASA contracts, but there are no additional costs that need to be considered by our providers that are not directly associated with conduct of the challenge or challenge series itself. Task orders will be priced the same as for NASA challenges.

Questions 4: If we are identifying a subcontractor in our offer of services - does this subcontractor also need to provide 3 Past Performance Questionnaires from their clients for reference?

Answer 4: **Past Performance Questionnaires is not a requirement for subcontractors in the RFP. As referenced in section 5.12.2 (5), Past Performance Factor – Volume II, gives the Offerors the opportunity to provide a one page of introductory material about the contractor's experience and performance of their company and their subcontractors (if applicable).**

Question 5: Amendment 1. The SF 1449, blocks 23 and 24 are for Unit Price and Amount. Is NASA requesting the information from Volume III?

Answer 5: **No, blocks 23 and 24 are not required for proposal submittal.**

Question 6: This is our first contact for GEN3 Partners with NASA on the NOIS topic. We've read the RFP documents and think we have a reasonable understanding of the requirements. As of this moment, we are planning to submit a proposal for your consideration.

There is one aspect of the RFP requirements that we think we understand, but there is some doubt and we would appreciate clarification.

On page 23 of the pre-proposal briefing deck, we read:

For each new challenge ...

The CO will ask for responses to meet the requirements in a format similar to a detailed project plan

- Stipulate how you can best meet the stated requirements
- The schedule
- The total cost with award amounts stated individually. (This is what becomes the fixed price.)

Elsewhere, page 27, we read:

The guaranteed minimum to be ordered under each awarded contract is \$3,500 and the maximum which may be ordered under the total contract is \$20,000,000.

- This potential contract is structured to allow for considerable work with a contract ceiling of \$20,000,000.
- Individual contracts are only guaranteed a minimum of \$3,500 dollars. All other work will be determined by executed task order.

We understand the requirements to mean that our current proposal response should describe what we will do, but not what individual services will cost. Presently we are simply trying to establish that we have the required capabilities and infrastructure to competently perform the

required work if we should subsequently be awarded a contract. Further, we understand that we will only be expected to define a fixed contract price once we respond to a specific challenge and that our pricing can vary widely from challenge to challenge depending on the specifics of the need.

Would you please confirm that we have the requirements correct and that there is NOT a requirement as part of this current RFP to define a fixed price menu of services?

Answer 6: **That's correct.**

Question 7: Quick question – for the 5.13.2 Past Performance Factor – Volume II. We would like to use our current contract as one of our 3 references. Before I submit that, is that acceptable?

Answer 7: **Yes it is acceptable. Please note, the only NASA personnel permitted to complete the PPQs are NASA Personnel NOT involved with the procurement of this acquisition. All communications with industry will be handled by the Contracting Officer in a formal manner. Any questions or concerns that may arise on this issue should be referred to the Contracting Officer**

Question 8: I'm following up on the aforementioned solicitation that was submitted to you back on August 12, 2014 regarding our statement of qualifications for the "NASA Open Innovation Services". Was there any additional follow on to your solicitation or is there an RFP forthcoming?

Answer 8: **The RFP is posted <http://procurement.isc.nasa.gov/nois/> with a deadline of 1/20/2015.**

Question 9: Can you please help me providing me with the list of the assistants to the conference of the solicitation NNJ15517388R of NASA Open Innovation Services.

Answer 9: **The requested information can be found on the NOIS website. <http://procurement.isc.nasa.gov/nois/>. RFP deadline is 1/20/2015.**

Question 10: Can you please clarify the number of PPQ's you are looking for? Our understanding is that there should be a minimum of three. Is there a maximum number? Follow up question: If there *is* a maximum number, what would be your process should you receive more responses than is allowed (would it be first received, first included? Or, would you contact

us first to clarify who should be included)?

Answer 10: Refer to In RFP section 5.13.2, Past Performance Factor – Volume II, for the number of Past Performance Questionnaires required for proposal submittal.