

# SOURCE SELECTION STATEMENT

## Financial Analysis and Business Support Services (FABSS) II RFP NNC15ZB0001R

### **Procurement History/Description**

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This procurement is to provide financial analysis and business support services to the NASA Glenn Research Center (GRC). FABSS II is a follow-on to the previous Financial Analysis and Business Support Services (FABSS) I contract, NNC10BA17B, which provided similar services. These services will primarily be performed at GRC's Lewis Field located in Cleveland, Ohio. The types of services on this contract will include the following:

- **Institutional and Programmatic Resource Analyst Support (IRAD/PRAD)**
- **Accounting and Financial Analysis Support (AFAD)**
- **Mission Integration Support (MSID)**
- **Annual Economic Impact Study**

To accomplish this requirement, the Government intends to award a Firm Fixed Price (FFP) contract with an Indefinite Delivery – Indefinite Quantity (IDIQ) element. The period of performance (POP) included a seventeen (17) month base period, a twenty-four (24) month option period, and a nineteen (19) month option period. The POP also included a thirty (30) day phase-in. The North American Industry Classification System (NAICS) code and small business size standard are 541219 and \$20.5 million, respectively. This procurement was issued as a total small business set-aside.

A Sources Sought Notice was issued on June 17, 2014. Forty-two (42) potential offerors expressed interest. A Draft Request for Proposal (DRFP) was issued on October 17, 2014. On October 24, 2014, an Industry Day was held via WebEx and thirty-eight (38) potential offerors were in attendance. The Final Request for Proposal (RFP) was issued on November 17, 2014. Eleven (11) proposals were timely received on December 18, 2014. After initial review, all were considered acceptable.

Proposals were submitted by the following offerors (listed in alphabetical order):

- **Alexton, Inc.**
  - Major Subcontractor: Booz Allen Hamilton (BAH)
  - Minor Subcontractor: Cleveland State University (CSU)
- **Al-Razaq Computing Services**
  - Minor Subcontractor: Cleveland State University (CSU)
- **Brandan Enterprises, Inc. (BEI)**
  - Major Subcontractor: Logical-R Joint Venture (JV), LLC
  - Minor Subcontractor: Cleveland State University (CSU)
- **Bounds Associates, LLC**
  - Major Subcontractor: Logistics Management Institute (LMI)
  - Minor Subcontractor: Cleveland State University (CSU)

- **Canvas, Inc.**
  - Major Subcontractor: DB Consulting Group, Inc.
  - Minor Subcontractor: Cleveland State University (CSU)
- **Creative Solutions Consulting, Inc. (CSCI)**
  - Major Subcontractor: Deloitte Consulting
- **Deltha Corporation (“Delta”)**
  - Minor Subcontractor: Cleveland State University (CSU)
- **Integrated Finance and Accounting Solutions, LLC (IFAS)**
  - Minor Subcontractor: KPMG
- **MFR Consultants, Inc.**
- **Manufacturing Technical Solutions, Inc. (MTS)**
  - Major Subcontractor: Defense Acquisition, Inc. (DAI)
  - Minor Subcontractor: Cleveland State University (CSU)
- **Wichita Tribal Enterprises, LLC**
  - Major Subcontractor: ARES Technical Services Corporation
  - Minor Subcontractor: Cleveland State University (CSU)

### **Evaluation Criteria/Procedures**

The proposals were evaluated by a Source Evaluation Board (SEB) in accordance with Federal Acquisition Regulation (FAR) 15.3, “Source Selection,” NASA FAR Supplement (NFS) 1815.3, “Source Selection,” and the evaluation criteria included in the RFP.

The RFP provided that the Government may award a contract based on the initial offers received without discussion of such offers. Additionally, award will be made to the responsible offeror whose proposal meets the requirements of the solicitation and provides the best value to the Government.

The RFP evaluation criteria consisted of the following factors: Mission Suitability, Price, and Relevant Experience and Past Performance.

Mission Suitability and Relevant Experience and Past Performance when combined, are significantly more important than Price. The RFP stated that Mission Suitability and Relevant Experience and Past Performance are approximately equal.

In accordance with the RFP, each proposal received a Mission Suitability score based on the following subfactors and associated numerical weights.

#### Mission Suitability (1,000 points TOTAL)

- Management Approach (MA) (500 points)
  - MA1: Organizational Structure and Management Plan
  - MA2: Staffing, Recruitment, Retention, and Compensation Plans
  - MA3: Key Personnel
- Understanding the Requirements (UTR) (400 points)
  - UTR1: Institutional and Programmatic Resource Analyst Support

- UTR2: Accounting and Financial Analysis Support
- UTR3: Mission Integration Support
- UTR4: Annual Economic Impact Study
- Phase-in Plan (PIP) (100 points)
  - PIP1: Overall Phase-In Plan

In accordance with the RFP, the Price factor was not numerically scored. The price evaluation was conducted in accordance with FAR 15.305(a)(1), FAR 15.404-1(b), and NFS 1815.404. The Price evaluations included a comparison of proposed prices received in response to the solicitation; comparison of proposed prices with Independent Government Cost Estimate (IGCE); and analysis of pricing information provided by the offeror.

In accordance with the RFP, the Relevant Experience and Past Performance factor was not numerically scored, but was evaluated using the Level of Confidence ratings as outlined in the RFP and NFS 1815.305(a)(2)(A).

The Relevant Experience and Past Performance factor was evaluated with consideration given to the following information:

- Past Performance Narrative (PPN)
- Past Performance Questionnaires (PPQ)
- Past Performance Databases (PPD) and Other Sources

The evaluation process consisted of each member of the SEB independently reviewing each proposal. The members then met to establish consensus scoring for each proposal. If subcommittees were used during the evaluations, the subcommittees reported their findings to the SEB for its consideration.

### **Evaluation Results**

Eleven (11) offerors were evaluated, and the following is a summary of their Mission Suitability score, Price (as compared to the Awardee), and Level of Confidence rating (listed in order of their Mission Suitability scores):

	<b>Mission Suitability (1,000 pts)</b>	<b>Price</b>	<b>Relevant Experience and Past Performance (Level of Confidence)</b>
<b>Alexton</b>	869	Higher	Very High
<b>Wichita</b>	857	\$21,197,086	Very High
<b>MTS</b>	818	Slightly Higher	Very High

<b>CSCI</b>	596	Significantly Higher	Very High
<b>Deltha</b>	581	Higher	Moderate
<b>BEI</b>	568	Higher	High
<b>Bounds</b>	544	Lowest	Low
<b>Al-Razaq</b>	495	Higher	High
<b>Canvas</b>	375	Slightly Higher	Neutral
<b>IFAS</b>	365	Significantly Higher	Low
<b>MFR</b>	84	Higher	Neutral

### **Detailed Findings**

Prior to the source selection presentation, a complete briefing package was provided to the Source Selection Authority (SSA) for review. Based on the SSA's review of the findings, the presentation focused on Alexton, Wichita, and MTS. The detailed findings of these three offerors are included below.

#### **Wichita Tribal Enterprises, LLC**

#### **Volume I: Mission Suitability- 857 points**

In the **Management Approach (MA)** subfactor, Wichita's proposal was rated "Very Good." The proposal contained one (1) Significant Strength, two (2) Strengths, and two (2) Weaknesses for this subfactor. The proposal received a Significant Strength in the MA1 subfactor for providing an overall comprehensive, detailed and highly effective organizational structure and management plan, which demonstrated an exceptional ability to manage the work effort. The organizational structure and management plan included clear, well-defined roles and functions, a clearly defined prime/subcontractor relationship, a detailed organizational chart, detailed policies and procedures that enhance contract performance, and a very detailed description of the process to support rapid staff build-up. The proposal received a Strength in the MA2 subfactor for providing a detailed and effective staffing, and recruitment plan. The staffing and recruitment plan offered Subject Matter Experts (SMEs) a detailed analysis of incumbent demographics and planned capture, a comprehensive recruitment strategy with a four-step approach, and a five-step candidate selection process. The proposal received a Strength in the MA3 subfactor for providing a detailed position description for key personnel, key personnel rationale correlating to a high degree of authority, and providing a detailed succession plan and recruiting approach which facilitates the replacement of key personnel in the event of a leave of absence or vacancy.

Wichita received a Weakness for a certain component within the MA1 subfactor which included failing to provide adequate details for the function and authority of the Financial Analyst Leads.

The proposal received a Weakness for certain components within the MA2 subfactor for failing to provide adequate details and information for the staffing and compensation plan.

In the **Understanding the Requirements (UTR)** subfactor, Wichita's proposal was rated "Very Good." The proposal contained one (1) Significant Strength, two (2) Strengths, and two (2) Weaknesses for this subfactor. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to certain elements of the technical requirements of the UTR1 subfactor. A comprehensive and complete understanding was demonstrated in the following Statement of Work (SOW) areas: 3.1.1.2 Assist the Center resources community with Budget Execution across multiple fiscal years, 3.1.1.3 Work Breakdown Structures (WBS), 3.1.4 Fund Major Contracts, and 3.1.5 Procurement Requests. The proposal received a Strength for providing a detailed and effective approach to responding to certain elements of the technical requirements of UTR3. An in-depth understanding of the processes and systems related to the requirements was demonstrated in the following SOW areas: 3.3.1 Planning, Programming, Budgeting, and Execution (PPBE) Integration Support, 3.3.2.2 Process Improvement Reviews, 3.3.5 Information Support, and 3.3.7 Other Mission Support Integration Division (MSID) Tasks. The proposal received a Strength for providing an effective approach to responding to the technical requirements of the UTR4 subfactor. A detailed discussion was provided which demonstrated a thorough understanding of the content of the report and the process by which it was developed.

Wichita received a Weakness for a certain component within the UTR1 subfactor for failing to demonstrate an understanding of the requirements of SOW 3.1.3 Funds Distribution. The proposal received a Weakness for a certain component within the UTR3 subfactor for failing to demonstrate an understanding of the requirements of SOW 3.3.6 Central Billed Account (CBA) Reconciliation.

In the **Phase-In Plan (PIP)** subfactor, Wichita's proposal was rated "Very Good." The proposal contained one (1) Significant Strength for this subfactor. The proposal received a Significant Strength for providing a comprehensive, detailed and highly effective phase-in plan.

## **Volume II: Price**

The proposal price was \$21,197,086. The price was slightly higher than the lowest offer and was slightly lower than the Independent Government Cost Estimate (IGCE) of \$22,021,405. The price was the lowest of the three highest rated offers.

## **Volume III: Relevant Experience and Past Performance- "Very High Level of Confidence"**

Wichita's proposal contained three (3) Significant Strengths. There were no Weaknesses identified. The Wichita team received a Significant Strength for having contracts that were considered similar in size, scope, content, and complexity to the FABSS II requirements. The team received a Significant Strength for receiving Excellent (100 percent) ratings from former clients in response to the PPQs. In addition, the team received a Significant Strength for being rated Exceptional (87.50 percent) to Very Good (12.50 percent) in the Government Past Performance Information Retrieval System (PPIRS) for all relevant contracts.

**Alexton, Inc.**

**Volume I: Mission Suitability- 869 points**

In the **Management Approach (MA)** subfactor, Alexton's proposal was rated "Very Good." The proposal contained one (1) Significant Strength, one (1) Strength, and three (3) Weaknesses for this subfactor. The proposal received a Significant Strength in the MA1 subfactor for providing an overall comprehensive, detailed, and highly effective organizational structure and management plan, which demonstrated an exceptional ability to manage the work effort. The organizational structure and management plan included clear, well-defined roles and functions, a single staffing team, a detailed organizational chart, detailed policies, procedures and reporting methods, and a detailed description of accessible corporate resources. The proposal received a Strength for providing a detailed and effective recruitment plan and staffing strategy in the MA2 subfactor.

Alexton received a Weakness for certain components within the MA1 subfactor, which included the Program Manager (PM) and Task Leads (TLs) residing offsite, an imbalanced workload between the TLs, and an ineffective approach to rapid staff build-up. The proposal received a Weakness for certain components within the MA2 subfactor for failing to provide adequate details and information for the staffing and compensation plan. Alexton received a Weakness in the MA3 subfactor for failing to provide adequate rationale and details for the approach to designating positions as key and providing backup to key personnel.

In the **Understanding the Requirements (UTR)** subfactor, Alexton's proposal was rated "Excellent." The proposal contained three (3) Significant Strengths and two (2) Weaknesses. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to the majority of the technical requirements of UTR1. A comprehensive and complete understanding was demonstrated in the following SOW areas: 3.1.1 Budget Formulation and Execution, 3.1.3 Funds Distribution, 3.1.4 Fund Major Contracts, 3.1.5 Procurement Requests, 3.1.6 Workforce Labor and Cost, and 3.1.7 General Program and Project Support. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to the majority of the technical requirements of UTR2. A comprehensive and complete understanding was demonstrated in the following SOW areas: 3.2.1 Financial Reconciliation, Analysis, and Reporting, 3.2.2 Support Financial Statement Audit, 3.2.3 Reimbursable Process Support, and 3.2.4 Other Financial Support. Alexton received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to the majority of the technical requirements of UTR3. A comprehensive and complete understanding was demonstrated in the following SOW areas: 3.3.1 Planning, Programming, Budgeting and Execution (PPBE) Integration Support, 3.3.2 System and Business Process Implementation and Integration Support, 3.3.4 Business Readiness Support and Communications, 3.3.5 Information Support, 3.3.6 Central Billed Account Reconciliation, and 3.3.7 Other Mission Support Integration Division Tasks.

Alexton received a Weakness for a certain component within the UTR1 subfactor for failing to demonstrate an understanding of the requirements of SOW 3.1.2 Database Management and Systems. In addition, there were also a number of statements which were unclear in SOW 3.1.1 Budget Formulation and Execution and SOW 3.1.7 General Program and Project Support. For

UTR3, the proposal received a Weakness for a certain component within the UTR3 subfactor for failing to demonstrate an understanding of the requirements of SOW 3.3.3 Quality Assurance and Internal Control Support.

In the **Phase-In Plan (PIP)** subfactor, Alexton's proposal was rated "Very Good." The proposal contained one (1) Significant Strength. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective phase-in plan.

## **Volume II: Price**

The proposal price was higher than the lowest offer, higher than the successful offeror, and slightly higher than the IGCE of \$22,021,405.

The proposal received a price finding for containing conflicting information concerning how Other Direct Costs (ODCs) will be handled.

## **Volume III: Relevant Experience and Past Performance- "Very High Level of Confidence"**

Alexton's proposal contained two (2) Significant Strengths and one (1) Strength. There were no Weaknesses identified. The Alexton team received a Significant Strength for having contracts that were considered similar in size, scope, content, and complexity to the FABSS II requirements. The team received a Significant Strength for receiving Excellent (89.11 percent) to Very Good (10.89 percent) ratings from former clients in response to the PPQs. In addition, the team received a Strength for being rated Exceptional (35.71 percent) to Very Good (64.29 percent) in the Government PPIRS for all relevant contracts.

### **Manufacturing Technical Solutions, Inc. (MTS)**

#### **Volume I: Mission Suitability- 818 points**

In the **Management Approach (MA)** subfactor, MTS' proposal was rated "Very Good." The proposal contained one (1) Significant Strength, one (1) Strength, and one (1) Weakness for this subfactor. The proposal received a Significant Strength in the MA1 subfactor for providing an overall comprehensive, detailed, and highly effective organizational structure and management plan, which demonstrated an exceptional ability to manage the work effort. The organizational structure and management plan included a unified and seamless approach to the prime/subcontractor relationship, clear, well-defined roles and functions, seven innovations to increase contract performance, a detailed description of policies, procedures, techniques, and reporting methods, a comprehensive list of corporate resources and tools, and a detailed description of surge support. The proposal received a Strength in the MA2 subfactor for providing a detailed and effective recruitment plan. A comprehensive recruitment strategy was described as well as a detailed analysis of the incumbent demographics and planned capture.

MTS received a Weakness for certain components within the MA2 subfactor for failing to provide adequate details and information for the staffing and compensation plan.

In the **Understanding the Requirements (UTR)** subfactor, MTS' proposal was rated "Very Good." The proposal contained two (2) Significant Strengths, one (1) Strength, and one (1) Significant Weakness for this subfactor. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to an element of the technical requirements of UTR1. A comprehensive and complete understanding was demonstrated in the following SOW area: 3.1.2 Database Management and Systems. The proposal received a Significant Strength for providing a comprehensive, detailed, and highly effective approach to responding to certain elements of the technical requirements of the UTR2 subfactor. A comprehensive and complete understanding was demonstrated in the following SOW areas: 3.2.3 Reimbursable Process Support and 3.2.4 Other Financial Support. The proposal also received a Strength for providing a detailed and effective approach to certain elements of the technical requirements of the UTR3 subfactor in the following SOW areas: 3.3.2 System and Business Process Implementation and Integration Support and 3.3.4.1 Training on Business Systems and Processes.

The MTS received a Significant Weakness for certain components within the UTR2 subfactor for failing to demonstrate an understanding of the requirements of SOW 3.2.1 Financial Reconciliation, Analysis, and Reporting and 3.2.2 Support Financial Statement Audit. In addition, the proposal contained a number of inaccuracies.

In the **Phase-In Plan (PIP)** subfactor, MTS' proposal was rated "Very Good." The proposal contained one (1) Significant Strength and one (1) Weakness for this subfactor. The proposal received a Significant Strength for providing a comprehensive, detailed and highly effective phase-in plan. The MTS received a Weakness for failing to address skills-related training during the phase-in period.

## **Volume II: Price**

The proposal price was higher than the lowest offeror, slightly higher than the successful offeror, and slightly lower than the IGCE of \$22,021,405.

The proposal received a price finding for containing conflicting information concerning how ODCs will be handled.

## **Volume III: Relevant Experience and Past Performance- "Very High Level of Confidence"**

The MTS proposal contained two (2) Significant Strengths and one (1) Strength. There were no Weaknesses identified. The MTS team received a Strength for having contracts that were considered similar in size, scope, content, and complexity to the FABSS II requirements. The team received a Significant Strength for receiving Excellent (79.61 percent) to Very Good (20.39 percent) ratings from former clients in response to the PPQs. In addition, the team received a Significant Strength for being rated Exceptional (95.83 percent) to Very Good (4.17 percent) in the PPIRS for all relevant contracts.

### **Selection Briefing**

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On May 14, 2015, I and key officials of NASA GRC, met with the SEB appointed to evaluate proposals submitted in response to the FABSS II solicitation. Prior to the source selection presentation, I received and reviewed the complete set of findings for all eleven (11) offerors. I took no exceptions to the findings or scoring of the SEB. Based on my review of all the information provided, and considering the evaluation criteria, I requested that the SEB focus its presentation on Alexton, Wichita, and MTS. These three offerors had the highest Mission Suitability scores along with Very High Past Performance confidence ratings. I find that the remaining offerors provided no advantages over these three offerors. Additionally, I recognized that Bounds had the lowest price, but did not have an advantage based on its Mission Suitability score and Relevant Experience and Past Performance confidence rating.

During the briefing, I posed a variety of questions, solicited the views of the SEB members and my advisors, expressed my own views, dispositioned questions, and then made a selection. I commended the SEB on their comprehensive and detailed evaluation of all eleven (11) proposals. I concur with the overall SEB evaluation and findings, and I am in agreement with the information presented by the SEB. I did not take any exception to the actions or findings of the SEB.

I offer the following rationale to support my selection.

### **Selection Decision**

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My decision is based on selecting the proposal offering the best overall value to the Government in accordance with the RFP's stated criteria for award. I reviewed the SEB evaluation, and I fully considered the findings the SEB presented. I made a comparative assessment of the SEB findings based on the evaluation factors in the solicitation – Mission Suitability, Price, and Relevant Experience and Past Performance. In comparing the proposals consistent with the RFP, I considered Mission Suitability and Relevant Experience and Past Performance when combined significantly more important than Price; Mission Suitability and Relevant Experience and Past Performance approximately equal.

In the Mission Suitability factor, I note that Alexton had the highest score (869) followed by Wichita Tribal (857) and then Manufacturing Technical Solutions (MTS) (818).

In the Management Approach subfactor, I note that all three offerors received a "Very Good" rating. All three offerors received a similar Significant Strength in Organizational Structure and Management Plan and similar Strengths in Staffing, Recruitment, Retention, and Compensation. Alexton and Wichita received a focused Weakness for their Organizational Structure and Management Plan based on responses considered lacking in certain elements. Additionally, all three offerors received a focused Weakness for their Staffing, Recruitment, Retention, and Compensation for responses considered to be lacking in certain elements.

I note that Wichita received a Strength in the area of Key Personnel for providing a detailed description of the key personnel, key personnel rationale that correlates to the high degree of authority required, a detailed succession plan, and recruitment approach for the key personnel. Of the three offeror's, Wichita was the only offeror that had a Strength in this area. I find that

Wichita demonstrated an effective and complete approach to key personnel. In comparison, Alexton had a Weakness in Key Personnel for not providing adequate rationale for designating certain key positions and a very general backup plan. MTS had no finding in this area.

I consider the “Very Good” rating of these offerors in this subfactor to be a good indicator that Alexton, Wichita, and MTS offerors could effectively manage the contract activity.

In the Understanding the Requirements subfactor, I note that Alexton received an “Excellent” while both Wichita and MTS received a “Very Good” rating. I find that Alexton received three (3) Significant Strengths in the areas of Institutional and Programmatic Resource Analyst Support, Accounting, and Financial Analysis Support, and Mission Integration Support subfactors for comprehensive, detailed, and highly effective approaches to the majority of requirements for these subfactors. Alexton also received a Weakness for failing to demonstrate an understanding of certain components of the Institutional and Programmatic Resource Analyst Support and Mission Integration Support subfactors. Overall, I find that Alexton demonstrated a comprehensive and complete understanding of the requirements.

With respect to the Wichita proposal, I note that Wichita had a Significant Strength, two (2) Strengths, and two (2) Weaknesses. I find that Wichita had a Significant Strength for a comprehensive and complete understanding of certain elements of the Institutional and Programmatic Resource Analyst Support subfactor and a Weakness for not demonstrating the appropriate level of understanding of the Funds Distribution component within this subfactor. I note that Wichita had a Strength for providing a detailed and effective approach to certain elements of the Mission Integration Support subfactor and a Weakness for not demonstrating the appropriate level of understanding of the Central Billed Account (CBA) Reconciliation. Wichita also received a Strength for providing a detailed and effective approach to the Annual Economic Impact Study. Overall, I consider Wichita to have demonstrated an in-depth understanding of the requirements, but not to the level of Alexton.

With respect to the MTS proposal, I note that MTS had two (2) Significant Strengths, a Strength, and a Significant Weakness. I find that MTS had a Significant Strength for a complete and comprehensive understanding of Database Management Systems as well as its use of a broad spectrum of IT solutions under the Institutional and Programmatic Resource Analyst Support subfactor. I find that MTS had a Significant Strength for a comprehensive, detailed, and highly effective approach to certain components of the Accounting and Financial Analysis Support subfactor. I find that MTS received a Strength for providing a detailed and effective approach to certain elements of the Mission Integration Support subfactor. MTS also received a Significant Weakness for failing to demonstrate an understanding of certain components of the Accounting and Financial Analysis Support subfactor. Overall, I consider MTS to have also demonstrated an in-depth understand of the requirements, but not to the level of Alexton.

In the Phase-in Plan subfactor, I find Alexton, Wichita, and MTS to have similar Significant Strengths and displayed the capability to successfully phase-in the contract. I do note the focused Weakness for MTS and consider that more of an inadequate response to the RFP rather than an inability to successfully phase-in the contract. Accordingly, I did not find any meaningful discriminators between these offerors with regards to the phase-in plan.

In summary of the Mission Suitability factor, I consider Alexton and Wichita approximately equal with only twelve (12) points separating the two offerors, followed by MTS. Both Alexton and Wichita had slight advantages in different subfactors, but none that proved to be a meaningful advantage over the other at the summary level. Relative to MTS, I do not see advantages that outweigh that of either Alexton or Wichita. I find that all three offerors have demonstrated the ability to successfully perform the contract work effort.

In the Relevant Experience and Past Performance factor, I understand Alexton, Wichita, and MTS received a "Very High" Level of Confidence.

With respect to Wichita, I understand that Wichita had three (3) Significant Strengths. Wichita was considered to have highly relevant contracts that were similar in size, scope, content, and complexity to the FABSS II requirements. I note that two of these highly relevant contracts were at other NASA centers essentially providing similar services. In further discussions with the SEB, I note that Wichita received all "Excellent" ratings in the responses to the PPQs. In addition, "Exceptional" and "Very Good" ratings were found in the PPIRS database in regards to the highly relevant contracts listed in the Volume III narrative.

With respect to Alexton, I understand that Alexton had two (2) Significant Strengths and one (1) Strength. Alexton was considered to have highly relevant experience including one contract considered to be highly relevant and multiple relevant contracts considered to be similar in size, scope, content, and complexity to the FABSS II requirements. I note the current incumbent subcontractor is a member of Alexton's team and that was considered by the SEB to support the Significant Strength in the area of Relevancy. I note that Alexton received a Significant Strength for the "Excellent" and "Very Good" ratings in the responses to the PPQs. I note that Alexton also received a Strength in the PPIRS database due to the majority of the ratings being "Very Good" of the "Exceptional" and "Very Good" ratings which were found in regards to the relevant contracts listed in the Volume III narrative.

With respect to MTS, I understand MTS had two (2) Significant Strengths and one (1) Strength. MTS received a Strength for contracts considered somewhat relevant in size, scope, content, and complexity to the FABSS II requirements. I note that MTS received a Significant Strength for the "Excellent" to "Very Good" ratings it received in the responses to the PPQs. In addition, MTS received a Significant Strength for "Exceptional" and "Very Good" ratings were identified in the PPIRS database in regards to the relevant contracts listed in the Volume III narrative.

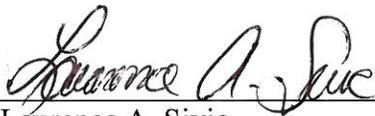
In a direct comparison of the offerors regarding the Relevant Experience and Past Performance factor, I find that these three offerors merit the "Very High" Level of Confidence ratings. I note that Wichita received three (3) Significant Strengths, while Alexton and MTS both received two (2) Significant Strengths and one (1) Strength. I also note the highly relevant direct experience of the identified prime contractor, Wichita, on other NASA contracts for essentially the similar services. Additionally, I note that Alexton's team, by virtue of the major subcontractor Booze Allen Hamilton the current incumbent, had a highly relevant contract. I have concern over the extent and breadth of the experience of Alexton as the prime. While each offer received a "Very High" Level of Confidence rating, I consider Wichita's Significant Strengths across all three

elements of Relevant Experience and Past Performance to provide a slight advantage in this factor.

In the Price factor, I find that Wichita had the lowest offered price followed closely by MTS. Alexton's price was highest among these three offerors. Wichita and MTS' prices were lower than the IGCE, while Alexton was considered in line with the IGCE. I understand that the SEB did not consider the Wichita or MTS proposal to be unreasonably low in comparison with the other offered prices or the IGCE. I further understand that this is a FFP contract, and no adjustments were made to the price proposed. Overall, I find Wichita's price, the lowest among these highest rated offers, to be an advantage. In considering the lowest offered price among all offerors, Bounds, I also considered the Mission Suitability score of 544 and the "Low" Level of Confidence rating of Bounds. While I find an advantage in the Price of Bounds, I find no advantages in Mission Suitability or Relevant Experience and Past Performance of Bounds.

In a summary considering all three Factors, in the Mission Suitability factor I find that Alexton and Wichita were approximately equal, followed by MTS. Both Alexton and Wichita had slight advantages in differing subfactors, but none that proved to be a meaningful advantage over the other at the summary level. I do note the twelve (12) point advantage of Alexton. In the Relevant Experience and Past Performance Factor, I find a slight advantage for Wichita based on the significant strengths in all three element of this factor. In the Price Factor, I find an advantage for Wichita with the lowest offered price. Therefore, I find Wichita to have an advantage in two of the three evaluation factors.

In accordance with the RFP requirements and acknowledging the relative importance of the evaluation criteria as stated earlier, I find that Wichita Tribal Enterprises, LLC provided the best solution to the FABSS II RFP, and I therefore, select Wichita Tribal Enterprises, LLC to perform the Financial Analysis and Business Support Services contract as outlined in the Request for Proposal (RFP) NNC15ZB0001R.

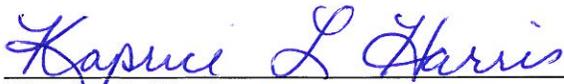


Laurence A. Sivic  
Chief Financial Officer, Glenn Research Center

6-2-15

Date

Concurrence:



Kaprice L. Harris  
Procurement Officer, Glenn Research Center

6-2-15

Date