

## **Additional Proposal Instructions/Evaluation Criteria**

The offeror is required to submit the following items for evaluation by the Government.

1. Technical Proposal
2. Warranties offered
3. Training proposed for LaRC personnel
4. Past Performance Proposal
5. Delivery Schedule
6. Price Proposal

The following factors shall be used to evaluate offers:

### **1. Technical Merit**

Offerors shall provide sufficient information and supporting documentation to allow the Government to determine whether the technical performance and specifications of the system offered meets the Government's minimum requirements, as reflected in attachment 1, Requirements and Specifications. This is a best value procurement and consideration will be given to items that exceed the minimum specifications stated in the Requirements and Specifications document. Evidence of vibrational testing must be submitted with the technical proposal. At a minimum, this should consist of vibration testing of the delivered system to 0.5 g or greater. Failure to address all requirements may negatively affect evaluation of an offerors' proposal. Delivery of all equipment shall be within 12 weeks from the date of contract award. The offeror shall describe training offered and applicable warranties. The documentation supporting technical performance and specifications shall not exceed 20 pages.

### **2. Past Performance**

The contractor shall provide and the Government will evaluate past performance references for three (3) projects that are similar in size and scope to this requirement and have occurred within the past three (3) years. Include a description of the work performed, as well as, names, phone numbers, contract numbers, contract value and email addresses for contact persons for each project referenced. Past performance will be evaluated for relevance to this requirement, quality of performance, timeliness and overall customer satisfaction. Past performance data shall not exceed 5 pages.

### **3. Price Proposal**

Offerors shall submit an offer that includes a separate firm-fixed price for each of the following:

- CLIN 0001 – Femtosecond Laser to include all equipment in accordance with the requirements document. Warranty, delivery and training shall also be included.
- CLIN 0002 – OPTION 1; Additional 1-Year Extended Warranty
- CLIN 0003 – OPTION 2; Additional 2-Year Extended Warranty
- CLIN 0004 – OPTION 3; Additional 3-Year Extended Warranty

FOR EVALUATION PURPOSES ONLY, the price proposal shall be evaluated as a single price for CLINs 1 and 2 only. CLINs 3 and 4 are the same warranty item as CLIN 2, except for an extended period, and will not be included in the evaluation of price. CLINs 2, 3, and 4 are OPTION items and ONE of these items MAY be exercised at the time of contract award.