

1. Although the RFP specifies the Contract type as Cost-Plus-Fixed-Fee (CPFF) in numerous places, the cost proposal matrix provided in *Attachment F* is suitable for Time and Materials Contracts only per FAR Subpart 16.6. Will a revised Attachment F using the prescribed format for CPFF be issued? Will additional time be provided for Proposal responses?

NASA's Response: Attachment F appropriately requests CPFF unloaded Prime rates by elements of cost and fully-loaded significant subcontractor rates and will not be modified. There will be no additional time provided for proposal responses.

2. With regard to entities supplying commercial items in Proposal responses, are they excluded from the "subcontract" definition on Page 86 in accordance with FAR 15.403-1?

NASA's Response: They would fall under the definition of "subcontract", however, detailed information is only needed if it falls under definition of "significant subcontractor."

3. NASA has provided plug-in numbers in the Exhibits which include escalations in most cases except for the "Service" category in *Exhibit 2A*. The plug-in Service numbers decrease over time and eventually reach zero dollars in GFY20. For this category in particular, will NASA reconsider the decreasing cost approach and/or include an explanation for the decreasing dollars as this will affect technical and cost approaches?

NASA's Response: The Service dollars do trend down each CY, but this is due to the requirements mix by Campaign/Mission and are valid based on our historical data. For GFY20, the Services category decreases to zero because it only covers a 4 month period, in which there are no Campaign efforts.

4. Where should costs for non-campaign associated flight support (e.g., FAA required inspections, training, equipment calibration, administrative passenger flights) cited in *Section 3.2.8* of the *Statement of Work* be included since *Exhibit 7* only includes aircraft expenses for individual campaigns?

NASA's Response: Please include the non-campaign flight support within Services for Technical, Business Management & Facilities Support.

5. Reference RFP B.9 Minimum/Maximum Amount of Supplies or Services: Section B.9 states the Base ordering period of performance as 1 year and 4 months. Please clarify

NASA's Response: RFP will be amended to state the base period is 20 months.

6. Reference RFP L.20 1852.245-80 Government Property Management Information: This clause requests information in the proposal but does not specify the appropriate volume. Should we address this topic in Volume II under Subfactor 2 - Management Approach?

NASA's Response: This information should be addressed in Offer Volume.

7. Additional Historical Data was provided earlier this year. Please provide the ratio of exempt versus non-exempt in the 2012 OT hour during the campaigns?

NASA's Response: This estimate assumes only non-exempt employees receive OT.

8. Reference RFP Enclosure 1 - Scenario 1 and 2: The last sentence in Scenario 2 states "This scenario will start after the beginning of Government Fiscal Year 15 and end at the conclusion of all campaign activities." With a contract start date of 1 February 2015, the early part of this scenario is outside the contract POP. Please clarify if the response should include activities outside of the contract POP.

NASA's Response: The Offeror's response should include a description of the activities assumed conducted prior to the Contract start date.

9. Reference RFP L.16.2.(b) Direct Labor & Indirect Rates Matrix: This section states "In Section 5, the Offeror shall include a fully-loaded direct labor rate matrix for each significant subcontractor. In Section 6, provide Position Qualifications for all Offeror proposed direct labor categories specified in Section I and all significant subcontractors' proposed direct labor categories specified in Section 5." Please clarify whether it is necessary for Raven Aerostar, as the balloon manufacturer, to provide this information.

NASA's Response: If Raven Aerostar meets the definition of "significant subcontractor" and will be providing direct productive labor hours, they should be completing Sections 5 and 6 of Attachment F.

10. Page 93 of the RFP states that Past Performance Questionnaire respondents "shall be a representative from the technical customer and responsible Contracting Officer." Is it NASA's expectation that Questionnaires should come from two (2) individuals from identified prior customers – one technical representative and one contractual representative?

NASA's Response: That is correct.