

ATTACHMENT J-7

THIS FORM MUST BE SUBMITTED (10) DAYS PRIOR TO BID DATE

I. SMALL BUSINESS UTILIZATION

(a) **Small Business Subcontracting** All offerors shall provide their proposed Small Business Subcontracting Plan Goals in the format shown below. An example and instructions on how to complete the table is shown in Section L.16

<i>SMALL BUSINESS SUBCONTRACTING PLAN GOALS</i>			
	<i>Column A</i> Contract Value Goal	<i>Column B</i>	<i>Column C</i> Subcontract Value Goal
Category	Percent of Contract Value	Dollar Value	Percent of Subcontracting Value
Large Business Concerns			
Small Business Concerns			
TOTAL			
The following small business subcategories do not necessarily add up to the percentage and dollar amount in the "Small Business Concerns" category above, since some small businesses do not fall into any of the subcategories below, while others will fall into more than one subcategory below.			
Women Owned Small Business Concerns			
Small Disadvantaged Business Concerns			
Veteran Owned Small Business Concerns			
Service-Disabled Veteran-Owned Small Business Concerns			
HUBZone Small Business Concerns			
Historically Black Colleges and Universities			

It is recommended that Offerors first complete Column B by entering the dollar amount the Offeror proposes to subcontract to each business category and subcategory.

To complete Column A, divide the dollar amount in Column B by the **total offered price of the proposal** (that is, total contract value). In the example above, Column A for Veteran Owned Business Concerns = \$2,500,000 divided by \$100,000,000, or 2.5%.

To complete column C, divide the corresponding amount in Column B by the amount in the "Total Dollars to be Subcontracted" cell in Column B. In the example above, Column C for Women-Owned Small Businesses = \$9,000,000 divided by \$50,000,000, or 18%.

Note: the "Total Dollars to be Subcontracted" amount in Column C will always be that category divided by itself (100% if any dollars are subcontracted).

[Paragraph (2) of this section on "Commitment to the Small Business Program" requirements may be tailored to better fit the requirements of the procurement.]

(b) **Commitment to the Small Business Program** All Offerors shall provide the following information as requested in Section L.16, Small Business Utilization, para (b).

Brief Description of work to be performed by small business.	Is the work High Technology Yes / No	Name of Sub-contractor performing work	Extent of Commitment Enforceable or Non-enforceable

(c) **SMALL DISADVANTAGED BUSINESS PARTICIPATION – CONTRACT TARGETS**

(1) All Offerors including small disadvantaged businesses (SDBs) shall complete and provide their Contract Targets, requested in Section H, Para H.7 of this solicitation. See Section L, Para L.16, (c) for guidance on completing the “*Small Disadvantaged Business Participation – Contract Targets*”.

(TO BE PROPOSED BY ALL OFFERORS) (WILL BECOME PART OF THE RESULTANT CONTRACT)			
* NAICS Industry Subsectors	Name of Concerns	<u>Dollar Target</u>	<u>Percent of Contract Value</u>
Total			

(2) If the prime Offeror is an SDB the target for the work it intends to perform as the prime Contractor is as follows: See Section H, Para H.7

Work Performed by SDB Prime Contractor	* NAICS Industry Subsectors	<u>Dollars</u>	<u>Percent of Contract Value</u>

(d) **SUBCONTRACTING PLAN (LARGE BUSINESS ONLY)**

Large Businesses are required to submit a Small Business Subcontracting Plan as required under FAR 52.219-9 Alternate II. The plan shall describe the work that will be performed by the small business subcontractors and provide rationale to substantiate the proposed goals.