

Proposing Entity

No.

NNA09271317F

EXHIBIT 1A
GOVERNMENT PRICING MODEL
TOTAL PROPOSED COST (BID RATES)

	Contract Year <u>One</u>	Contract Year <u>Two</u>	Contract Year <u>Three</u>	Contract Year <u>Four</u>	Contract Year <u>Five</u>	Grand (excluding <u>phase-in</u>)	Total (including <u>phase-in</u>)
Total Burdened Direct Labor Cost							
Total Non-Labor Cost							
Phase-In Cost:							
Direct Labor							
Fringe Benefits							
Overhead							
Other Direct Costs							
Subtotal							
G&A							
Subtotal							
Fixed Fee							
Total Phase-In Cost							
Total Proposed Cost and Fee							

This exhibit contains Source Selection Information. See FAR 3.104.

Direct Labor Rates, Fringe Rates, Indirect Rates, Fixed Fee, and Ceiling Rate Matrices (to be incorporated into the contract as J.1(a)6)

Proposing Entity

No.

NNA09271317F

EXHIBIT 1B
GOVERNMENT PRICING MODEL
TOTAL PROPOSED COST (CEILING RATES)

	Contract Year <u>One</u>	Contract Year <u>Two</u>	Contract Year <u>Three</u>	Contract Year <u>Four</u>	Contract Year <u>Five</u>	Grand (excluding <u>phase-in</u>)	Total (including <u>phase-in</u>)
Total Burdened Direct Labor Cost							
Total Non-Labor Cost							
Phase-In Cost:							
Direct Labor							
Fringe Benefits							
Overhead							
Other Direct Costs							
Subtotal							
G&A							
Subtotal							
Fixed Fee							
Total Phase-In Cost							
Total Proposed Cost and Fee							

This exhibit contains Source Selection Information. See FAR 3.104.

Direct Labor Rates, Fringe Rates, Indirect Rates, Fixed Fee, and Ceiling Rate Matrices (to be incorporated into the contract as J.1(a)6)

Name of Proposing Entity

No. NNA09271317R

SAMPLE FORMAT FOR EXHIBITS 3A AND 3B

PROPOSED BURDENED LABOR (insert BID or CEILING) RATES
 CONTRACT YEAR (insert no.)

<u>Direct Labor Categories</u>	<u>Indirect Expense Rates (Note)</u>			<u>No. of Employees</u>	<u>Unburdened Labor Rate</u>			<u>Fringe Benefits</u>	<u>Overhead</u>	<u>G&A</u>	<u>Fixed Fee @ 8.00%</u>	<u>Proposed Burdened Labor Rate</u>
	<u>Fringe Benefits</u>	<u>Overhead</u>	<u>G&A</u>		<u>Labor Rate</u>	<u>Percentage to be Proposed</u>	<u>Proposed Rate</u>					
Program Manager	45.00%	25.00%	7.50%	1.00	90.00	100.00%	90.00	40.50	32.63	12.23	14.03	189.39
Sr. Research Scientist/Engineer:				2.00	70.00	36.36%	25.45					
				0.50	65.00	9.09%	5.91					
				3.00	61.00	54.55%	33.27					
Research Scientist/Engineer:	40.00%	10.00%	7.50%	5.50		100.00%	64.64	25.85	9.05	7.47	8.56	115.57
				5.00	58.00	71.43%	41.43					
				2.00	54.00	28.57%	15.43					
Jr. Research Scientist/Engineer	40.00%	10.00%	7.50%	7.00		100.00%	56.86	22.74	7.96	6.57	7.53	101.66
(List Additional Labor Categories)												

Note: Identify the indirect expense rates applicable to each labor category. If all labor categories have the same rates, it's only necessary to show those rates for the first labor category.

Indirect Expense:

- Fringe Benefits:
- Overhead:
- G&A:
- Fixed Fee:

Distribution Base:

- Direct Labor
- Direct Labor + Fringe Benefits
- Direct Labor + Fringe Benefits + Overhead
- Direct Labor + Fringe Benefits + Overhead + G&A

This exhibit contains Source Selection Information. See FAR 3.104.

Direct Labor Rates, Fringe Rates, Indirect Rates, Fixed Fee, and Ceiling Rate Matrices (to be incorporated into the contract as J.1(a)6)

Proposing Entity:

No. NNA09271317R

FORMAT FOR EXHIBITS 4A AND 4B
SUMMARY OF PROPOSED INDIRECT EXPENSE (insert **BID or Ceiling**) RATES

	<u>Fringe Benefits (Note)</u>	<u>Overhead</u>	<u>G&A</u>
Year 1:			
Portion of Contractor FY From: _____ to _____			
Portion of Contractor FY From: _____ to _____			
Year 1 Average	=====	=====	=====
Year 2:			
Portion of Contractor FY From: _____ to _____			
Portion of Contractor FY From: _____ to _____			
Year 2 Average	=====	=====	=====
Year 3:			
Portion of Contractor FY From: _____ to _____			
Portion of Contractor FY From: _____ to _____			
Year 3 Average	=====	=====	=====
Year 4:			
Portion of Contractor FY From: _____ to _____			
Portion of Contractor FY From: _____ to _____			
Year 4 Average	=====	=====	=====
Year 5:			
Portion of Contractor FY From: _____ to _____			
Portion of Contractor FY From: _____ to _____			
Year 5 Average	=====	=====	=====
Phase-in:			
Contracting FY Ending:	=====	=====	=====

Note: Disregard if it is your normal accounting practice to include fringe benefits with overhead.

This exhibit contains Source Selection Information. See FAR 3.104.

Proposing Entity:

No. NNA09271317R

FORMAT FOR EXHIBITS 5A 5B AND 5C
FRINGE BENEFITS, OVERHEAD EXPENSE and G&A EXPENSE (NOTE)
(BID RATES)

CONTRACTOR'S FISCAL YEARS*

Cost Elements	Actual			Forecast				
	20xx	20xx	20xx	20xx	20xx	20xx	20xx	20xx
Total Overhead Expense	=====	=====	=====	=====	=====	=====	=====	=====
Base of Distribution (identify)	=====	=====	=====	=====	=====	=====	=====	=====
Actual/Forecasted Rate	=====	=====	=====	=====	=====	=====	=====	=====

* Fiscal Year Ending: _____

Furnish the basis for the forecasted costs, with the reasons for any significant differences between the actuals experienced and the amounts forecasted.

NOTE: This format is to be used for separate exhibits of fringe benefits (Exhibit 5A), overhead (Exhibit 5B) and G&A (Exhibit 5C). Forecast represents BID RATES. CEILING RATES are to be shown on Exhibits 6A, 6B and 6C.
No separate exhibit for fringe benefits is required if it is your normal accounting practice to include fringe benefits with overhead.

This exhibit contains Source Selection Information. See FAR 3.104.

Proposing Entity:

No. NNA09271317R

FORMAT FOR EXHIBITS 6A 6B AND 6C
FRINGE BENEFITS, OVERHEAD EXPENSE and G&A EXPENSE (NOTE)
(CEILING RATES)

CONTRACTOR'S FISCAL YEARS*

Cost Elements	Actual			Forecast				
	20xx	20xx	20xx	20xx	20xx	20xx	20xx	20xx
Total Overhead Expense	_____	_____	_____	_____	_____	_____	_____	_____
Base of Distribution (identify)	_____	_____	_____	_____	_____	_____	_____	_____
Actual/Forecasted Rate	_____	_____	_____	_____	_____	_____	_____	_____

* Fiscal Year Ending: _____

Furnish the basis for the forecasted costs, with the reasons for any significant differences between the actuals experienced and the amounts forecasted.

NOTE: This format is to be used for separate exhibits of fringe benefits (Exhibit 6A), overhead (Exhibit 6B) and G&A (Exhibit 6C). Forecast represents CEILING RATES. BID RATES are to be shown on Exhibits 5A, 5B and 5C.
No separate exhibit for fringe benefits is required if it is your normal accounting practice to include fringe benefits with overhead.

This exhibit contains Source Selection Information. See FAR 3.104.

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EXHIBIT 7
KEY PERSONNEL LABOR RATES

<u>Labor Category</u>	<u>Names of Key Personnel</u>	<u>Current Rates *</u>	<u>Phase-in Period</u>	<u>Contract Year 1</u>	<u>Actual Labor Rates Projected</u>				
					<u>Contract Year 2</u>	<u>Contract Year 3</u>	<u>Contract Year 4</u>	<u>Contract Year 5</u>	

* Specify the date for the current labor rates.

This exhibit contains Source Selection Information. See FAR 3.104.

Direct Labor Rates, Fringe Rates, Indirect Rates, Fixed Fee, and Ceiling Rate Matrices (to be incorporated into the contract as J.1(a)6)

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Exhibit 8
PROPOSED STAFFING REQUIREMENTS

Total No. of Proposed Staff	Labor Categories	Code*	Personnel from Within Company			Personnel from Incumbent Staff		Newly Hired Staff	
			No. of Staff	Current Rate**	Proposed Rate@	No. of Staff	Proposed Rate@	No. of Staff	Proposed Rate@

* Code each category: S = Salaried, H = Hourly, U = Union, E = Exempt, NE = Non-Exempt, WD = Wage Determination (Dept. of Labor), CF = Conformed to Wage Determination.

** Provide explanation on how the current rate was used to determine the proposed rate.

@ Proposed rate should be the same as the unburdened labor rate shown on Exhibits 3A and 3B for Year 1 of contract performance.

Note: Key personnel from Exhibit 7 should also be included here, in Exhibit 8, which shows the proposed source of staffing for the contract.

This exhibit contains Source Selection Information. See FAR 3.104.

Proposing Entity:

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EXHIBIT 9
SUBCONTRACTS AND TEAMING PARTNERS*

Description	Subcontractor (1) Name and Address	Subcontractor (2) Name and Address	Subcontractor (3) Name and Address	Subcontractor (4) Name and Address
Description of Work:				
Type of Subcontract:**				
Estimated Cost				

Basis of Selection:***

Affiliation with Prime:

Cost/Price Analysis by Prime:****

- * For all subcontracts/teaming agreements regardless of dollar value.
- ** FFP, CPAF, CPFF, etc.
- *** Include number of quotes solicited and received.
- **** If response is "yes", include a copy of the cost/price analysis with the proposal.

This exhibit contains Source Selection Information. See FAR 3.104.

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