

**Draft RFP Questions and Responses**

NOTE: The Government's response to Industry's Question 14 has been revised.

**Question 14: Will the awardee or any down selected candidate awardee receive a pre-award audit?**

Response 14: A pre-award audit is not anticipated, at this time. The Government has defined a pre-award audit (pre-award survey) as a proposal audit by DCAA, or survey to understanding business accounting systems (validation).

**Final RFP Questions and Responses as of 10/24/2012**

**1. Please Confirm that Proposal Submission is Email or Hard Copy?**

Response 1: Hard copy proposal submission is required. See Section L.18 and L.24 for specific instructions for submitting your hard copy proposal.

**2. Is it a Best value or LPTA?**

Response 2: In accordance with the RFP provision at M.3 a trade-off process, as described at FAR 15.101-1, will be used in making source selection.

**3. Regarding your answer to question 35 of the Response to Questions for Solicitation No. NNG12418706R. Specifically, Past Performance average annual sales. Will the government consider reducing the average annual sales per contract as it relates to Past Performance to an average of 700K annually?**

Response 3: Yes, the average annual cost/fee incurred amount has been changed to \$460K annually. Specifically, the Government issued amendment #2 to revise the appropriate sections in the RFP. In regards to the Past Performance requirement, for similar efforts with a minimum average annual cost/fee incurred, the amount was changed from \$1M to \$460k. See section L.22.A and M.6.